

Ulster County Economic Development Alliance
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MINUTES

Regular Meeting of the Board of Directors

September 14, 2021

A meeting of the Board of Directors of the Ulster County Economic Development Alliance was held at 4:30 P.M. on Tuesday, September 14, 2021 through a Microsoft Teams meeting:

[Click here to join the meeting](#)

Or call in (audio only)

[+1 845-768-3864,,709165065#](tel:+18457683864709165065) United States, Kingston

Phone Conference ID: 709 165 065#

The following Board Members were present by teleconference:

Todd Diorio

Sarah Haley

Brian Cahill

Zac Kleinhandler

Herb Litts

Ward Todd and Ashley Knox gave notice of their absence prior to the meeting.

Also in attendance were:

President:

Tim Weidemann Director, Ulster County Office of Economic Development

Ulster County Office of Economic Development Staff:

Kathryn Heindecker Deputy Director, Economic Development

Samantha Liotta Confidential Secretary, Economic Development

Other Attendees

Dante DeLeo Ulster County Attorney's Office

Lindsay Simonson Ulster County Attorney's Office

March Gallagher Ulster County Comptroller

The meeting was called to order by Chair Sarah Haley at 4:34 P.M.

This institution is an equal opportunity provider, employer, and lender.

MINUTES

Motion: Herb Litts made a motion to amend the minutes to add after executive session that no decisions were made or voted on in executive session motion to access minutes as amended, seconded by Brian Cahill, moved to approve the minutes for August 31, 2021.

Vote: The motion was adopted.

CEO/PRESIDENT REPORT

Enterprise West

Discussion: Tim Weidemann provided updates regarding reopening the RFEI for the property with a special interest in seeking property developers and will engage the Enterprise West committee to review re-submissions.

March Gallagher requested the floor. Sarah Haley recognized at 4:48pm.

The next Enterprise West Committee meeting will be Thursday, September 23.

OFFICER'S REPORT

CFO Treasurer's Report

Discussion: Tim Weidemann noted that there is no report due to the absence of former CFO CJ Rioux and a replacement for him is being discussed.

NEW BUSINESS

Harvest360 Contract

Discussion: Contract for consulting services for emerging cannabis industry. Provides Economic Development the opportunity to work with potential cannabis related businesses.

Motion: Brian Cahill made a motion seconded by Zac Kleinhandler to accept the contract.

Vote: The motion was adopted.

Motion: Herb Litts made a motion seconded by Brian Cahill to rescind the previous motion and table the contract to a later date upon approval of County Attorney's office.

Vote: The motion was adopted.

Seasoned Gives Contract

Discussion: To contract Seasoned Gives to provide business incubation facilities and services to at least eight (8) Ulster County small businesses in the 'Agriculture, Food & Beverage' sector.

Motion: Herb Litts made a motion seconded by Brian Cahill to table this contract until finalized with the County Attorney's office.

Vote: The motion was adopted.

Amending the 2021 Budget

Discussion: Proposed revisions to reflect the acceptance of CARES Act Grant, and addition of legal services for Enterprise West and Sales Force license.

Motion: Brian Cahill made a motion seconded by Herb Litts to amend the 2021 budget.

Vote: The motion was adopted.

Extension of Cresco Access Agreement

Discussion: Proposed extension for 30-days to complete due diligence.

Motion: Brian Cahill made a motion seconded by Herb Litts to extend the Cresco Access Agreement from the termination of prior agreement.

Vote: The motion was adopted.

OLD BUSINESS

Ulster County CARES Grant Contract

Discussion: Tabled from last meeting. Services to be provided by UCEDA to accept and execute the CARES grant.

Motion: Brian Cahill made a motion seconded by Herb Litts to approve and accept the Ulster County CARES Grant Contract.

Vote: The motion was adopted.

Mad Batters Financial Discussion

Discussion: County Attorney will create a letter to inform the borrower that she is in default in hopes that will cause her to become compliant. Once finalized, the Revolving Loan Committee will be convened to discuss.

PUBLIC COMMENT

No one asked for the privilege of the floor.

ADJOURNMENT

Motion: Brian Cahill made a motion, seconded by Sarah Haley to adjourn the meeting.

Vote: The motion was adopted.

The meeting was adjourned at 5:26pm.