

# COUNTY OF ULSTER

## PURCHASING DEPARTMENT

244 FAIR STREET - 3RD Floor, PO Box 1800  
KINGSTON, NEW YORK 12401  
(845) 340-3400/FAX (845) 340-3434

PATRICK K. RYAN  
County Executive

EDWARD M. JORDAN  
Director of Purchasing



DEAN RYLEWICZ  
Deputy Director of Purchasing

### **RFB-UC18-034 FUEL PRODUCTS- EXTENDED** FOR ALL MUNICIPALITIES, FIRE COMPANIES AND POLITICAL SUBDIVISIONS, WITHIN ULSTER COUNTY, AS AUTHORIZED BY LAW

TERM: **JULY 1, 2018 - JUNE 30, 2023 EXTENDED**

**AWARDED VENDOR - BOTTINI FUEL- PO Box 1640, Wappingers Falls, NY 12590**

**Commercial Sales:** Dana Capuano 845 297 5580 x5 x1308 [capuanod@bottinifuel.com](mailto:capuanod@bottinifuel.com)

**Commercial Sales:** Vince Eagan Jr. 845 297 5580 x5 x1309 [veagan@bottinifuel.com](mailto:veagan@bottinifuel.com)

**Sales Manager:** Dan Brosnan 845 297 5580 x5 x1301 [brosnand@bottinifuel.com](mailto:brosnand@bottinifuel.com)

**ADDERS** are from the appropriate OPIS Oil Price Daily Index that is applicable at the date of delivery except for Propane which is indexed to the BPN Weekly Propane Newsletter.

<b>ITEM</b>	<b><u>ADDER</u></b>
#1A HEATING FUEL OIL No. 2, Del.	0.1250
#1B HEATING FUEL OIL No. 2, Tanker Load Del.	0.0420
#2A ULSD #2PD PREMIUM DIESEL FUEL, Del.	0.1040
#2C ULS DIESEL FUEL Tanker Load, Del.	0.0650
#2D ULS DIESEL FUEL Picked Up (UC DPW ONLY)	0.1000
#2E KEROSENE USED IN DIESEL WINTER MIX	0.1040
<u>WINTER MIX</u> is diesel fuel blended with the appropriate ratio of Kerosene to meet specified low temperature performance requirements - invoiced as% diesel and% Kerosene at the above adders	
#3A <b>GASOLINE</b> , - 87 Octane Del	0.1500
#38 <b>GASOLINE</b> , - 89 Octane Del.	0.1500
#4A <b>KEROSENE FOR HEATING FUEL</b>	0.1800
#5A <b>LP GAS</b> - PROPANE, Del.	0.2900

### 37.0 PRICE REVISIONS - ESCALATION / DE-ESCALATION

The "adder" offered by the Awarded vendor shall be firm and constant for the entire contract period. The actual price of the fuel will be determined by combining this adder with the current posted index as published in the *OPIS Oil Price Daily* (for all products except Propane) in accordance with the procedure described below.

#### **Kerosene, No. 2 Fuel Oil and Ultra Low Sulfur Diesel Fuel**

The Low Price of the "Newburgh, NY" Rack Price posted in the *OPIS Oil Price Daily* postings will be used to compute weekly fuel prices during the contract period for Kerosene, No. 2 Fuel Oil and Ultra Low Sulfur Diesel Fuel.

The intent of this bid is to establish a price for the purchase of regular ULS diesel and ULSD Premium diesel (#2PD). The price per gallon for both products will be indexed to the posted Low Price of the "Newburgh, NY Rack Price" for regular ULS Diesel. **Vendors will invoice Premium Diesel at the adder they offer for that product combined with the appropriate Index price for regular ULS Diesel.**

The weekly cost of the appropriate product will be determined from the prices posted on Thursday of each week. The Awarded "adder" will be combined with the posted Low Price of the "Newburgh, NY Rack Price" to determine the fuel cost for the following Friday through Thursday. Each Thursday the Awarded vendor will submit, to requesting users, the appropriate OPIS posting along with a form on their letterhead showing the index price and calculation used to establish prices for fuel delivered during the following seven days. A sample form is attached that shows the information that is required.

The aforementioned calculation will be applied to determine fuel prices throughout the contract period. Price revisions will be rounded at four (4) decimal places. Applicable price changes will be effective as of the start of business on the following day, Friday. If the prices are not posted on Thursday, the previous business day on which the specified prices are posted will be utilized. If there is a problem of availability of prices from the Oil Price Daily, this should be brought to the attention to the Director of Purchasing and the issue will be resolved at that time.

#### **Gasoline, Conventional**

The cost of Conventional Ethanol Gasoline will be based on the average of the "Posted Rack" price for Unbranded Ethanol Gasoline for Albany, NY as shown in the *OPIS Oil Price Daily* postings.

The weekly cost of the appropriate product will be determined from the prices posted on Thursday of each week. The Awarded "adder" will be combined with the average of the "Posted Rack" price for Unbranded Ethanol Gasoline for Albany, NY to determine the fuel cost for the following Friday through Thursday. Each Thursday the Awarded vendor will submit, to requesting users, the appropriate OPIS Oil Price Daily posting along with a form on their letterhead showing the index price and calculation used to

establish prices for gasoline delivered during the following seven days. A sample form is attached that shows the information that is required.

The aforementioned calculation will be applied to determine fuel prices throughout the contract period. Price revisions will be rounded at four (4) decimal places. Applicable price changes will be effective as of the start of business on the following day, Friday. If the prices are not posted on Thursday, the previous business day on which the specified prices are posted will be utilized. If there is a problem of availability of prices from the Oil Price Daily, this should be brought to the attention to the Director of Purchasing and the issue will be resolved at that time.

#### **LP ProQane**

Price adjustments for Propane are based on the BPN Weekly Propane Newsletter Average Price at the Selkirk rack as found in their publication dated each Monday. The Awarded "adder" will be combined with the price posted in the Monday publication to determine the price for the week beginning the previous Saturday through the following Friday. If there is a problem of availability of prices from the BPN, or the specified Terminal is not available for deliveries, this should be brought to the attention to the Director of Purchasing and the issue will be resolved at that time.

The aforementioned calculation will be applied to determine propane prices throughout the contract period. Price revisions will be rounded at four (4) decimal places. The successful bidder will notify the proper agencies as to escalation or de-escalation of Propane prices ON A WEEKLY BASIS, effective Saturday through Friday. This Notice shall combine the Selkirk Average number published on Monday with the "adder" Awarded to the vendor and indicate the new cost per gallon for deliveries to the end user made during the designated week.

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KINGSTON, NEW YORK 12401  
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PATRICK K. RYAN  
County Executive

EDWARD M. JORDAN  
Director of Purchasing



DEAN RYLEWICZ  
Deputy Director of Purchasing

April 13, 2021

Mr. Anthony Bottini, Jr.  
Bottini Fuel  
2785 West Main Street  
Wappingers Falls, NY 12590

RECEIVED  
APR 19 2021  
U.C. PURCHASING

RE: Bid #UC18-034, Fuel Products

Dear Mr. Bottini:

The contract between your company and Ulster County for the above-mentioned bid for Fuel Products is due to expire on June 30, 2021. At the sole option of the County of Ulster, this contract may be extended for up to two (2) additional one-year periods at the same prices and conditions. Per the above, the County of Ulster wishes to exercise this option and extend the contract for an additional one-year term expiring on June 30, 2022.

Please make sure your updated insurance documents are submitted to the County.

Please sign this letter below, indicating that you have received notification of the extension and return it to our office at the above address.

If there are any questions, please contact the Ulster County Purchasing Department, at (845) 340-3400.

Sincerely,

Dean Rylewicz  
Deputy Director of Purchasing

Mr. Anthony Bottini, Jr.

4/16/21

Date

# COUNTY OF ULSTER

PURCHASING DEPARTMENT  
100 DEVELOPMENT COURT, PO BOX 1800  
KINGSTON, NEW YORK 12402  
(845) 340-3400/FAX (845) 340-3434

PATRICK K. RYAN  
County Executive

EDWARD M. JORDAN  
Director of Purchasing



MICHAEL MAPHIS  
Deputy Director of Purchasing

April 5, 2022

Mr. Anthony Bottini, Jr.  
Bottini Fuel  
2785 West Main Street  
Wappingers Falls, NY 12590

RE: Bid #UC18-034, Fuel Products

Dear Mr. Bottini:

The contract between your company and Ulster County for the above-mentioned bid for Fuel Products is due to expire on June 30, 2022. At the sole option of the County of Ulster, this contract may be extended for up to four (4) additional one-year periods at the same prices and conditions. Per the above, the County of Ulster wishes to exercise the fourth and final option and extend the contract for an additional one-year term expiring on June 30, 2023.

Please make sure your updated insurance documents are submitted to the County.

Please sign this letter below, indicating that you have received notification of the extension and return it to our office at the above address.

If there are any questions, please contact the Ulster County Purchasing Department, at (845) 340-3400.

Sincerely,

Ed Jordan  
Director of Purchasing

\_\_\_\_\_  
Mr. Anthony Bottini, Jr.      4/15/22  
Date

EJ/pe